

Curriculum Vitae

Male

D.O.B. 21 May 1986

Number of years working in industry: 9 years 6 months

Candidate ID Number: 51675

Nationality: British

Language Skills:

Fluent: English

Permitted to work in: UK - United Kingdom

Position Sought: Spa Manager, Assistant Manager, Membership Sales Professional

Personal Statement

I base my life goals on to agenda, professional and personal.

professional - I am working hard to climb the ladder of the fitness/health/leisure management, I have achieved promotion in quick succession with a target to be in the GM or equivalent within 5 years, this was set back in 2015.

personal - leave a legacy for my future family, be the role model to show you can achieve anything if you give it 110%.

the goals came about after I had a life changing operation on a brain tumour, after the operation it was deemed benign and I have challenged and pushed my self to be the best I can be.

Seeking work in international locations

Employment History:

January 2018 - Present - Sales and marketing manager at (most recent employer hidden for confidentiality)
Mansfield, UK - United Kingdom, (Health Club)

Duties included:

- Manage the foh team with the sales team to achieve daily/weekly/monthly kpi to achieve annual targets.
- conduct site walk around to make sure the full facility is operating at the right standards.
- sit with GM to discuss budgets and work out the sales strategy each week to achieve targets.
- conduct daily sales activity and tours to grow the business.

Products worked with:

Elemis - product knowledge to upsell

May 2017 - January 2018 - Front of house manager at DW Fitness First, Gainsborough , UK - United Kingdom,
(Health Club)

Duties included:

- Manage the foh team to keep standards at a high and to promote the facilities, intern aids the sales effort.
- manage all departments in order to achieve standards and daily kpi.
- debt control with memberships and renewal.
- manage the bar stock to maximise profits but focus on waste reduction.

August 2016 - May 2017 - Park supervisor and sales manager at Gravity trampoline park, Hull , UK - United

Kingdom, (Health Club)

Duties included:

- Conduct daily park safety checks, rectify if any issues raised.
- brief team on capacity per hour for the day, manage team to adhere to safety rules and standards.
- manage staff hours during quiet and busy times.
- conduct daily sales efforts to increase corporate offering and revenue.

Education and Qualifications:**2003 Army foundation college - Harrogate**

not certified

- Foundation modern apprenticeship - Pass
- team management
- stock control
- briefings/orders

Vocational Qualifications

First aid

Hobbies and Interests

Hobbies are amateur strength sports,

CV created at www.spastaff.com

