

Curriculum Vitae

Male

D.O.B. 01 June 1973

Number of years working in industry:

22 years 11 months



Candidate ID Number: 46483

Nationality: Indian

Language Skills:

Fluent: English, THAI, HINDI

Good: VIETNAMESE

Basic: CHINESE, Italian, Russian

Permitted to work in: India, China

Position Sought: Regional Senior Manager, Spa Director, Spa Manager

Personal Statement

Accomplished Multilingual Director Spa and Wellness, with proven International Experience and track record of success in driving profitability and Developing and Managing Award Winning Spa's & Wellness facilities across in reputed Luxury 5 Star International Hotels, Resorts, Retreats and Destinations across India, Thailand, Vietnam and China. With Strong Business & Financial Acumen, Strong Knowledge of KPI's & Spa marketing and Experience in developing innovative & cost effective solutions to enhance competitiveness, Increase Spa revenues and Profitability.

Seeking work in national and international locations

Employment History:

September 2016 - Present - Spa Director at (most recent employer hidden for confidentiality) YUNAN, CHINA, China, (5 Star Hotel Spa)

Duties included:

Managing Operations, Budgeting, Responsible For P&L, Pre-Opening Set Up, Marketing, Developing Spa Menus, Holistic Wellness Programs, Detox Programs And Life Style Programs, Developing Spa As An Award Winning Wellness Destination.

Products worked with:

- Amala
- Anantara
- Magy's Monte Carlo
- Sundari
- Pevonia
- Thalgo
- Jurlique
- Pevonia Botanica

September 2015 - August 2016 - Spa Director at NAMAN RETREAT DANANG, VIETNAM, DANANG, VIETNAM, Vietnam, (5 Star Hotel Spa)

Duties included:

Developing the Pure Spa at Naman Resort as a Destination Spa and helping in Marketing Naman Resort as Naman Retreat, Developing Wellness, Detox and Life Style programs, Developing All Inclusive concept and Spa Menus,

Products worked with:

SIGNATURE PRODUCTS AND OILS,

September 2013 - September 2015 - Spa Director at MAIKHAO DREAM HOTELS AND RESORTS, , Phuket, Thailand, (5 Star Hotel Spa)

Duties included:

Developing and Managing Luxury Award Winning Wellness Spas for the Maikhao Dream Hotels and Resort resort Group, Developing Wellness, Detox and Life style programs and Inviting Visiting Practitioners, helping in Marketing the resort as an Award Winning destination.

Budgeting, Developing Menu, Developing Wellness, Detox and Life style programs, Inviting visiting practitioners, responsible for P&L

February 2012 - September 2013 - Regional Senior Manager at Core Wellness Limited, India, (5 Star Hotel Spa)

Duties included:

REGIONAL MANAGER -SOUTH INDIA (Spa Operations and Business Development)
Heading the Operations and Business Development of Core Wellness Ltd, India's Largest Spa Operator, Developing Award winning Spas and Wellness Sanctuaries by Brand Name "SOHUM" for Luxury 5 Star Hotels, Resorts and Retreats.,

February 2011 - February 2012 - Spa Manager at Six senses Resort and Spa, Con Dao, Vietnam, (5 Star Hotel Spa)

Duties included:

Managing Operations of the Luxury Six Senses Spa at the Six Senses Resort and Spa Con Dao, developing organic treatment menus based on Local Ingredients, offering Private Yoga classes, Inviting Visiting Practitioners and finalizing the Practitioner calendar, maximizing revenues by promoting Spa to guest and maintaining 95% Guest Satisfaction scores by maintaining consistency in Spa offerings.

December 2009 - December 2010 - Spa Manager at MSpa International Limited, Bangkok , Thailand, (5 Star Hotel Spa)

Duties included:

Re-setting the Operations and Managing the first MANDARA SPA in India, with a 22,000 Dedicated space for Spa, With 12 Treatment Rooms, Relaxing Area and Yoga Pavilion, The Mandara Spa at Radisson Resort and Spa, Alibaug was one of the Largest Spa in Asia. Achievements: Maximized the Spa Revenues and received an appreciation Letter from the Group General Manager of MSpa International Khun Khanitta, Which quotes the Performance, Dedication and Result Driven qualities will be an Inspiration for our MSpa Global Team

March 2008 - June 2009 - Spa Director at DAKRUCO HOTELS AND RESORTS , Vietnam, (5 Star Hotel Spa)

Duties included:

Reporting to the Managing Director, I was responsible to handle the Operations of a Luxury 3 star Resort with 25,000 Hectares of area with 50 Rooms and Villas, F&B outlet, Luxury Spa and Recreation facilities.

Giving consultancy to develop two Luxury Spas for Dakruco and Swiss Bel Dakruco Hotels,

June 2007 - March 2008 - Spa Director at AVATAR SPA CO. LTD, Bangkok, Thailand, (5 Star Hotel Spa)

Duties included:

Reporting to CEO my job was to Offer Consultancy for Designing, Setting Up Pre-Opening Operations, Recruitment of Spa Team, developing operational plans and budgets and Managing Luxury Spas for 5 Star Super Deluxe Resorts and Hotels in Different Parts of Thailand. We have given consultancy on a turnkey basis and Managed Premium Spas in 5 star Luxury hotels & resorts, like The ASPADEVA Spa at Sheraton Blue Lagoon Hua Hin, The LOTUS SPA in Siam Hotel, Bangkok, LOTUS SPA at Siam Bay shore hotel, Pattaya, Avatar Spa at Dream Hotel, Sukhumvith, Bangkok, etc. My job profile includes extensive travelling and checking the treatment standards, procedures and setting up operating standards, Formulating Budgets, Motivating Managers and Therapists to achieve the sales targets, Making sure, that all our spa's maintain our operational standards , Promoting & Marketing the Spas to travel agents, tour operators, etc.

June 2005 - June 2007 - GROUP SPA OPERATION MANAGER at Vipassana Co. Ltd., Koh Samui, , Thailand, (5 Star Hotel Spa)

Duties included:

Reporting to the Owners, My job was to Develop and Manage Luxury Spas and Retreats for the Vipassana Group by the Brand Name "BAN SABAI" Resorts, Spas and Retreats. I have successfully introduced Ayurvedic treatments and Yoga to our Spa Menu, Marketing the Spa to the Local Luxury 5 Star Resorts, Travel Agencies etc.

June 2004 - May 2005 - Fitness Professional at ITC GRAND CENTRAL LUXURY COLLECTION HOTEL, Mumbai, India, (5 Star Hotel Spa)

Duties included:

Health Club Executive and Personal Trainer

Pre-Opening Set Up of The Wellness Centre, Health Club, Recruitment & Training, Managing the Day to Day Operations of Gymnasium, dry and wet area & giving personal Training to guest

March 2002 - April 2004 - HEALTH CLUB EXECUTIVE at ANGSANA OASIS RESORT AND SPA, Bangalore, India, (5 Star Hotel Spa)

Duties included:

Reporting to GM, My duty was to Manage the Health Club and Fitness Centre operations, Managing the Dry and Wet Area, Hiring and Training Health Club & Fitness Staff, Personal Training guest and members, Arranging recreational activities such as tournaments of water polo, Volleyball, Soccer, Badminton, Squash, Tennis and Cricket etc., Devise and arrange group, team and family activities for corporate, guests and their families and staff

Education and Qualifications:

2010 Institute of Alternative Medicine and Research

Degree

- Bachelor Degree in Alternative Medicine (Distance Education) from the INSTITUTE OF ALTERNATIVE MEDICINE AND RESEARCH, CALCUTTA, INDIA. 2010
- Bachelor Degree in Commerce from Bangalore University (Major: Business Management, Marketing, Accounts and Economics) 1993
- CIBTAC DIPLOMA in HUMAN ANATOMY & PHYSIOLOGY—Gloucester, UK
- CIBTAC DIPLOMA IN BODY MASSAGE—Gloucester , UK
- DIPLOMA IN BODY MASSAGE from CHIVA-SOM INTERNATIONAL ACADEMY, Bangkok. Accredited by CIBTAC AND THAI HEALTH MINISTRY (Honored)
- DIPLOMA IN HUMAN ANATOMY & PHYSIOLOGY FROM CHIVA-SOM INTERNATIONAL SPA ACADEMY, Bangkok Accredited by CIBTAC AND THAI HEALTH MINISTRY (Honored)
- Reiki Certification FROM CHIVA-SOM INTERNATIONAL ACADEMY
- A COURSE IN TRADITIONAL THAI MASSAGE from WAT PHO Traditional Thai Medical School, Bangkok, Thailand..
- CERTIFIED IN AYURVEDIC MEDICINE AND PANCHAKARMA from THIRIPHALA AYURVEDA SPA CONSULTANCY, Kerala, India Trained IN PAKRUTHI CONSULTATION, ABHYANGAM, SHIRODHARA, VAMANAM, MUKHA LEPAM, NAVARA KIZHI, KADI VASTI, JANU VASTI, GREEVA VASTI, PATHRA PINDA SWEDANAM, CHURNA PINDA SWEDANAM,, DINACHARYA AND NASYAM.
- FITNESS MANAGEMENT AND PERSONAL TRAINING from K11 Fitness Management Company Ltd. Mumbai. India.
- Banyan Tree, Mandara, Six Senses and Other Five star hotel training in Spa Therapies such as : Swedish

Massage, Aroma Therapy, Hawaiian Lomi, Traditional Thai Massage, Reflexology, Manual Lymph Drainage, Aroma Oil Massage, Herbal Steam Compressions, Hot Stone Therapy, Back, Neck and Shoulder Massage, Indian Head Massage etc.,

- Certified Lifeguard from INDIAN NAVY
- Completed Training in Naturopathy and Hydrotherapy from Angsana Oasis Spa and Resorts, Bangalore.

1994 Bangalore University

Bachelor Degree in Commerce

Hobbies and Interests

Body Buildng, Hiking, Yoga, Water Sports, Swimming, Cycling, Tennis, Badminton, Foot Ball, Cricket Etc.

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