

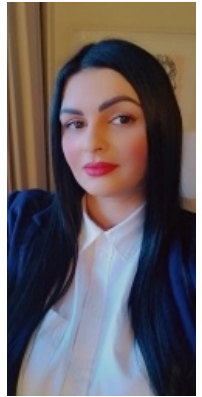
Curriculum Vitae

Female

D.O.B. 06 April 1989

Number of years working in industry:

13 years 10 months



Candidate ID Number: 18014

Nationality: Romanian

Language Skills:

Fluent: English, Romanian, Italian

Permitted to work in: European Union

Position Sought: Regional Senior Manager, Spa Director, Spa Manager, Salon Manager, Assistant Manager, Treatment Manager / Spa Trainer, College Tutor, Receptionist, Area Sales Representative, Retail Professional, Membership Sales Professional, International trainer of brand

Personal Statement

I love my job which im doing with passion. Each person stay with me have to be very happy for the result of my work. I am a good person to listen others and very calm.

Each customer is important for me and for my company where i'm working and always give them advise ,what they have to do ,to be more healty inside and outside and give them the best service ,in this way they became the company customer.Working in team is lovely!Smiling all the time makes the other happy!

Seeking to work with your company!

Best regards,Roxana Andras

Employment History:

April 2023 - Present - Operational Manager region Europe at (most recent employer hidden for confidentiality) Amsterdam, Netherlands, (5 Star Hotel Spa)

Duties included:

I was privilege to be recognise for my hard work and I was happy to accept the next level in my career-Operation Manager for Europe.Every branch open in the European continent was under my management.

I was happy to be the asset and the main point in trading the partnership bettween our Spa and NH Barbison Palace Amsterdam 5* and Pestana Hotel Amsterdam 5 *.

June 2022 - Present - Spa Manager at Sheraton Milan-Cocoon Wellness Spa , Milan , Italy, (5 Star Hotel Spa)

Duties included:

International hotel Sheraton with branches all over the world. Cocoon Wellness Spa it is an honor to manage the Spa in Italy,Milan.We deliver services for our customers in aesthetic and wellness,an extensive list of holistic treatments.We combine the new technology with medical methodes and we creat an exclusive treatment for each customer we have. The Spa has :treatments rooms,salon area,wet facilities(pool,sauna,Turkish Bath,relaxation area).

Responsabilities:

-stock taking

- order taking
- schedule staff
- new marketing strategy
- implement new management strategy
- contact with external collaborators:newspapers,influencers,airline companies
- assisting the guest in making them bookings
- assisting in sales
- reception
- pettycash,invoicing,tax office checking
- assisting calls from outside customers or internal guest of the hotel
- Spa tours for the facilities area that we have inside the Spa no

Products worked with:

- Cocoon Wellness products
- Kinetics
- Footlogix
- Ebrand Italy

March 2022 - June 2022 - Spa Manager at Gulf Pearls Hotel-Sawadee Thai Spa & Beauty Lounge , Qatar,Doha - Arabian Gulf , Qatar, (Hotel Spa)

Duties included:

- Managing the Spa services,reception,Spa Therapist.
- Roster weekly and monthly for all employee
- Assist HR with all information need regarding the operation of the team
- Meetings and new projects development
- New price list develop with new seevices
- Recrute and intervuiw new Spa for different positions
- Revenue and target
- Working with the booking system to make sure a perfect organisation of the work time
- Talking with the guest,taking opinion
- Be in touch with the marketing team for promoting the Spa department
- Developing promotion with the operation manager
- Printing new membership for regular guest,discounts
- Managing the income of the Swimming pool as well
- Managing privat parties and Branches in the swimming pool area
- Dealing with any problem exist in the Spa and try to resolve it
- Purchasing request
- Acheving the target and building a new team according to new policy of the Spa
- Developing new Operation Managment Rules for the team and follow the protocols

Products worked with:

- Jardin D'orient

-Juliet Armand

-many other brands for disposable and spa services

November 2020 - March 2022 - International Brand Trainer for Qatar at ONEX BEAUTY GROUP , Qatar,Doha - Arabian Gulf , Qatar, (Product Company)

Duties included:

I was giving an amazing opportunity to be INTERNATIONAL BRAND of THUYA in Qatar,Doha.

Thuya is one of the bigger beauty companies in the market ,specialise on nail industry.Thuya is a Spanish brand ,located in Barcelona.They develop a nail line and eye line.Together with Thuya I help the salons market high class-to use and give to final customer quality and stability.

-conduct tehcnical training for our customers(salons)

-conduct my classes for Beginners and Intermediar in Gel,Acrylic,Acrylic gel,Nail art etc

-Conduct classes for eyelash makers as well

-sales was also part of my job

-reports daily,monthly

-achiving my targets and bringing new customers in our database

-photoshooting and videoshooting in presentation of the brand,tehnica and new pduct arrive on the market

-teaching new tehnic in using the products,chemical mix,application

-study the market and making suggestions on what products the market need

-assisting our customers in any training they need for staffs,as well when they have any issue with the application of the product or result

FOOTLOGIX TRAINER

AN AMAZING OPORTUNITY TO BE TRAINER OF THE FIRST PEDICEUTICAL BRAND IN THE WORLD FOR MEDICAL PEDICURE .

-demo the products

-explain theory for the staff and how we can change the foot of the customer with an medical pedicure

-train the staffs in doing the best service and also retail

-check stock with customer and make orders if need it

KINETICS Trainer

Kinetics is an leader on the beauty market for the nail system.All the brand is created for professional use and to give for the final customer an experients that will last and also personalise for each customer condition nailas and skin.

-train all the staff who will work with Kinetics

-check stock of the customers and make orders if need

Products worked with:

-THUYA NAIL LINE AND EYE LINE

-BATHRANI LUXURY MANICURE & PEDICURE

-FOOTLOGIX

-KINETICS

March 2014 - March 2020 - Nail Technician at Fadia el Mendelek-Ritz Carlton , Doha, Qatar, (5 Star Hotel Spa)

Duties included:

Offer the best service with high quality in all 3 brenches here in Doha.Customers from Qatar,UEA,Saudie but also Americans,Europeans or guests for the Hotel(from everywhere in the world).

Selling products was also part of my job.

Hair treatment provide for customers, facial treatment and eyelashes

Products worked with:

Cuccio, Cnd, Essie, Dashing Diva, Star Nails, elemis, loreal, fadia el mendelek, julliet armand etc .

November 2012 - September 2013 - Nail Technician at Steiner, Seabourn odyssey , (Cruise Ship)

Duties included:

Working in luxury Cruise Ship 5* all around the world.

Stocking products,

Making the best service at 5* ship

prepar the spa on the morning

doing the paper work

Products worked with:

Elemis, cnd, ibd, steiner, layla

January 2011 - October 2012 - Salon Manager at Cappytour, Timisoara, Romania, (High Street Salon)

Duties included:

Position Manager/owner

Stocking the product

keep the rate of the employers up

managing the money

talk with the clients

Products worked with:

Loreal, layla, bruno vassari, ibd

Education and Qualifications:

2020 Green studio School Romania

LEVEL I and level II Lash maker ● 1D ● 2D ● 3D-5D

2019 Julliet Armand

Masterclass Juliette Armand

2012 Steiner London ,MBA Italy,IBD America,CND America,Green studio lash school Romania ,Xtreme Lashes America ,Juliette Armand Greece

LASH MAKER

BEAUTICIAN

MANICURE AND PEDICURE TRADITIONAL(CLASSIC)

NAIL -TEHNICIAN(ACRYLIC/GEL/POLYGEL)

NAIL -ARTIST (WORKING WITH MORE TEHNIC DEPENDING ON THE MODEL THE CUSTOMER WANT ON THE NAILS :Design with watercolors,Design with acrylic colors-3D ,Design with Aqua Ink,Painting with acrylic color)

MANICURE AND PEDICURE SPA (hot stones,different kind of spa treatments for hands and feet)

2011 University of west in timisoara -management

Management in business

Product Training:

September 2021

Thuya academy

Élan company

Advance Evolution Gel

Premium Acrylic and Classic Acrylic

Gel On-Off

Deluxe polish and Classic

Chimical class

Application

Elan classes

June 2020 **Barbara Lashes,Greenstudio Lashes,Ibeauty Lashes**

Green studio School Extension Lashes

● 1D ● 2D ● 3D-5D

Study of classic lashes and hyrid tehnic

October 2014 **Ibd,elemis,mba,cnd,shellac,Cuccio naturale,veneer,essie,depileve,Julliet Armand ,Xtreme Eyelashes,Barbara Lashes,Greenstudio Lashes,IBeauty lashes**

Steiner academy london,IBD Academy Romania,MBA Italy,City&Guilds

Elemis face and body

cnd shellac

cnd acrylic

cnd gel

ibd gel

ibd acryl

mba painting courses

Vocational Qualifications

Fresha

Outlook

Word

Excel

PowerPoint

Helth and Safety from Tajmeel Qatar International Beauty Academy

Safety course on the cruse ship-Seabourn

Thuya Trainer classes

Élan Trainer classes

Hobbies and Interests

painting,running,music,movies

CV created at www.spastaff.com

