

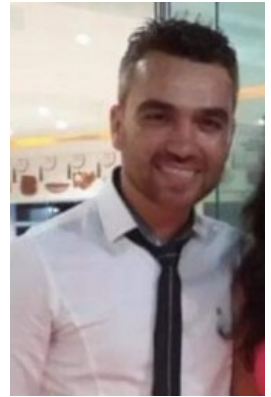
Curriculum Vitae

Male

D.O.B. 17 October 1979

Number of years working in industry:

11 years 2 months



Candidate ID Number: 161503

Nationality: Turkish

Language Skills:

Fluent: English, Turkish

Basic: German, Russian

Permitted to work in: Turkey

Position Sought: Spa Director, Spa Manager, Membership Sales Professional

Personal Statement

Due to my extensive experience and proven successes in spa management, I am confident that I can make a valuable contribution to your team. I believe that my comprehensive expertise, leadership skills, and passion for wellness and spa services make me an ideal candidate for the position of Spa Manager in your company. I do not have a work permit in your country, but I can apply for a work permit with a job offer I look forward to the opportunity to introduce myself in person and learn more about how I can contribute to the continued success of your spa.

Seeking work in international locations

Employment History:

August 2020 - Present - Spa Manager at (most recent employer hidden for confidentiality) Antalya, Turkey, (5 Star Hotel Spa)

Duties included:

- daily spa operations and ensure the facility functions efficiently.
- Manage customer relationships to maximize customer satisfaction.
- Effectively handle customer complaints and find solutions.
- Develop marketing strategies to promote spa services and products.
- Set sales goals and motivate staff to achieve them.
- Effectively manage the budget. Monitor revenues and expenditures.

Products worked with:

Elemis

February 2019 - August 2020 - Spa Manager at Keyf Spa & Wellness Club, Antalya, Turkey, (Health Club)

Duties included:

- efficient coordination of daily spa operations.
- Manage customer relationships to maximize customer satisfaction. · Holistic management of spa and sales activities.
- Development of sales strategies to promote spa services and products.
- Setting sales goals and implementing sales initiatives.
- Leadership of the sales team and motivation to achieve goals.
- Efficient coordination of daily spa operations.

Products worked with:

Elemis

May 2017 - December 2018 - Spa Manager at Acanthus Cennet Barut Collection, Antalya, Turkey, (5 Star Hotel Spa)

Duties included:

- Ensuring efficient day-to-day operations and a flawless guest experience.
- Planning, organizing, and monitoring all spa activities.
- Ensuring compliance with quality standards and spa policies.
- Conducting training and development opportunities for staff.
- Developing strategies for revenue growth and profitability.
- Implementing sales initiatives to increase revenue.

Products worked with:

Elemis

May 2013 - December 2015 - Spa Manager at Keyf Spa & Wellness Club, Antalya, Turkey, (Health Club)

Duties included:

- Develop and implement sales strategies for spa services and products.
- Expand the customer portfolio, build new customer relationships, and create a loyal customer base.
- Collect customer feedback, analyze it, and take actions to improve services.
- Lead, train, and develop the sales team.

Products worked with:

Elemis

Career Break - I worked in photography sales

Education and Qualifications:

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Trained

Spa Management

1996 Denizli High School

CV created at www.spastaff.com

