

# Curriculum Vitae

Male

D.O.B. 19 January 1996

Number of years working in industry:

6 years 7 months



**Candidate ID Number:** 143895

**Nationality:** South African

**Language Skills:**

Fluent: English

Basic: Spanish

**Permitted to work in:** South Africa

**Position Sought:** Spa Consultant, Spa Manager, Salon Manager, Assistant Manager, Hair Stylist, Receptionist, Area Sales Representative, Retail Professional

## Personal Statement

I am an enthusiastic, dedicated, reliable and results-driven young person with an excellent attitude to work. I am highly motivated and have inspirational leadership qualities. Primary focus on exceeding expectations for

customer service delivery. Possess excellent interpersonal and communication skills and the ability to develop and maintain mutually beneficial internal and external relationships. Thrive in highly pressurized and challenging working environments. I am extremely creative and have a good eye for fashion, styles and color, as-well as Organization within the workplace.

I believe in never having to give up and that you can never stop learning and be taught new things. I thrive on Success.

Seeking work in international locations

## Employment History:

**January 2021 - March 2023 - Sales Manager** at (most recent employer hidden for confidentiality) Johannesburg South Africa , South Africa, (Product Company)

### Duties included:

Sales Manager/ National Educator/ Product Specialist Ensuring All Targets are met, as-well as setting up Meetings with Key accounts and Smaller Accounts on growing the Salon/Beauty Business with our products, I was Also Educating our Clients and Salon around South Africa to ensure Standards are kept and maintained for best Revenue and Services given to Guests with the support of our brands and Products. Tracking and analyzing Sales Trends , looking for the best marketing strategies to boost revenue. Ensuring Client and Key Account Satisfaction and Marketing Success.

### Products worked with:

Elemis

kerestase

sebastian

lanza

**June 2017 - January 2019 - Owner** at Adin Paul Hair Artistry, South Africa, (5 Star Hotel Spa)

### Duties included:

Ensuring all staff are properly dressed and trained, as well as providing Target based commissions and basic salary to ensure Payroll by month end. Serving guests the best possible customer care and 5 star Experience

**June 2016 - March 2017 - Spa Therapist/Stylist** at OceanSpa, Cruise-lines, Cruise ship, (5 Star Hotel Spa)

**Duties included:**

Hairstylist and Styling Responsibilities, as-well as Male Barber and Teeth Whitening, creating Revenue in services and Retail Sales to meet requirements of Monthly Targets, supplying 5 Star guest service and providing necessary support and assistance such as Media marketing and guest promotions onboard, running my own column as-well as assisting in front of house Reception for reservations and appointments.

**May 2014 - June 2016 - Hair Stylist** at Hair Simplicity, South Africa, (5 Star Hotel Spa)

**Duties included:**

Helping clients with desired hair styles and color corrections, including Color, Cutting, Styling, and ensuring all Clients are satisfied with the best experience possible

**Education and Qualifications:**

**2015 Steiner the onboard spa**

Certificate

Product Knowledge of Elemis

**2015 Serwalo International**

NQF level 3 & 4

**Product Training:**

**July 2016 Elemis**

Steiner world Spa , London

All Products by Elemis

**Vocational Qualifications**

Crowd Management

fire and safety

first aid management

business Management

product specialist

National Educator for L'anza Healing Haircare

Masters in Hair Color Formulation

**Hobbies and Interests**

Meditation is my life

I love exploring different Cultures and Religions

Love to Dance

