

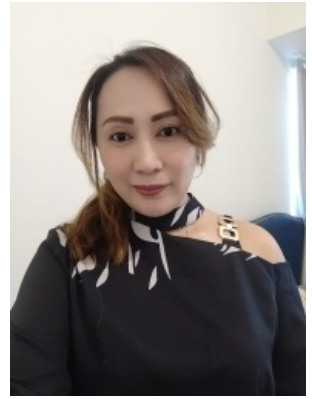
Curriculum Vitae

Female

D.O.B. 06 December 1981

Number of years working in industry:

4 years 1 month



Candidate ID Number: 128292

Nationality: Filipino

Language Skills:

Fluent: English

Basic: Mandarin, Arabic

Permitted to work in: Philippines, UAE - United Arab Emirates

Position Sought: Spa Consultant, Assistant Manager, Beauty Therapist, Skin Clinic Therapist, Area Sales Representative, Retail Professional, Membership Sales Professional

Personal Statement

Ambitious Professional with communication proficiency.

Seeking work in international locations and cruise ships

Employment History:

February 2022 - March 2023 - Retail Professional at (most recent employer hidden for confidentiality) Abu Dhabi, UAE - United Arab Emirates, (Skin Clinic)

Duties included:

- Coached sales associates in product specifications, sales incentives and selling techniques, significantly increasing customer satisfaction ratings.
- Reconciled daily sales transactions to balance and log day-to-day revenue.
- Maximized sales and minimized shrinkage through excellent customer service and adherence to standard practices.
- Managed inventory control, cash control and store opening and closing procedures.
- Coached sales associates on product knowledge by using wide variety of training tools.
- Scheduled and led weekly store meetings for all employees to discuss sales promotions and new inventory while providing platform for all to voice concerns.
- Minimized on-site cash with frequent deposits and high accuracy in predicting operations.
- Completed point of sale opening and closing procedures.
- Reviewed performance data to monitor and measure productivity, goal progress and activity levels.
- Set effective store schedules based on forecasted customer levels, individual employee knowledge and service requirements.
- Maintained proper product levels and inventory controls for merchandise and organized backroom to facilitate effective ordering and stock rotation.

Products worked with:

Skin care products:

Orogold Cosmetics, vine Vera, forever flawless, Tresore rare, Venofye, adore, lionesse,

Medical devices:

Perfectio by Zero Gravity

Avologi

Opatra London

Forever Flawless

Career Break - Maternity/Paternity leave

July 2018 - July 2021 - Retail Professional at Orogold cosmetics , Metro manila, Philippines, (Skin Clinic)

Duties included:

- Coached employees and trained on methods for handling various aspects of sales, complicated issues and difficult customers.
- Checked store merchandise regularly for proper display and replenishment
- Offered hands-on assistance to customers, assessing needs and maintaining current knowledge of consumer preferences.
- Mentored team members to enhance professional development and accountability in workplace.
- Effectively coached team members to reached weekly and monthly sales goals.
- Completed employee evaluations to stay on top of lagging knowledge or skills and proactively Close gaps to maximize performance.
- Promoted exceptional customer service By engaging clients on sales floor.
- Trained team members in Successful strategies to meet operational and sales targets.
- Supervised staff successfully, utilizing effective communication and dynamic interpersonal skills

Products worked with:

Orogold cosmetics products (skin care)

Perfectio zero gravity medical device

Hydra facial

Opatra skin analysis

Eneo medical devices

Education and Qualifications:

2012 University of cagayan

Degree

Spa management

Skin Specialist

Beauty Theraphy

2003 University of cagayan

2003 University of cagayan

Product Training:

May 2023 Eneo medical devices

Abu Dhabi uae

Hyper pigmentation, skin allergies, rosecea, lifting

CV created at www.spastaff.com

