

# Curriculum Vitae

Male

**Number of years working in industry: 19 years 11 months**

**Candidate ID Number:** 12307

**Nationality:** Slovakian

**Language Skills:**

Fluent: English

Basic: German

**Permitted to work in:** European Union, UK - United Kingdom

**Position Sought:** Regional Senior Manager, Spa Manager, Salon Manager, Assistant Manager, Receptionist, Retail Professional

## Personal Statement

- Since taking on my current management role, my counter has become the No. 1 revenue-earner out of over 20 in the UK and Ireland
- As a skincare advisor at Biotherm's Selfridges concession, I was the second-highest Biotherm salesperson in the UK, with the highest average sales (in units and in revenue)

Seeking work in London, UK

## Employment History:

**January 2007 - Present - Retail Business Manager** at (most recent employer hidden for confidentiality) London, UK - United Kingdom, (High Street Store)

### Duties included:

- Advising and selling to customers from London and around the world
- Ordering and monitoring stock
- Promoting Biotherm products at events in boutiques and fashion retailers
- Handling administration associated with the counter, including tracking down daily, weekly and monthly figures; authorising and handling refunds
- Contributing to creation of business plan to grow sales for future
- Liaising with store managers of Selfridges and other brand partners
- Meeting and greeting international visitors from L'Oréal's head office Communicating sales data, store trends and staff information to head office colleagues, in particular the retail business manager and marketing and merchandising teams

**March 2006 - January 2007 - Make up Artist and Beauty Promoter** at Retail Solutions, London, UK - United Kingdom, (High Street Store)

### Duties included:

Make-Up Artist & Beauty Consultant

RETAIL SOLUTIONS

Within three months, became one of the top and most in-demand consultants in the UK; trained to promote a vast range

of skincare, make-up and fragrance products and brands at launches and special shopping evenings

- Promoting beauty and cosmetic products at exclusive shopping events for such as Lancôme, Armani Make up, Benefit, Versace and P&C
- Participating in of exclusive launches, mainly in Selfridges and Harvey Nichols but also in John Lewis, Debenhams, Peter Jones and House of Fraser
- Promoting fragrance brands such as Thierry Mugler, Ralph Lauren, Giorgio Armani and Tom Ford

**November 2005 - January 2006 - Sales Assistant** at Jigsaw, London, UK - United Kingdom, (High Street Store)

**Duties included:**

Sales Assistant

JIGSAW (Kings Road)

- Advising and selling to customers
- General administration duties, handling stock deliveries and transfers

**Career Break** - Job hunting

## Vocational Qualifications

I relocated to the UK in November 2004, working as a care assistant (via Access Care in Hampshire) until October 2005 while seeking my first retail career opportunity in London. For 10 months, I was assigned to care for an elderly, wheelchair-bound man; duties covered personal hygiene, dressing, cleaning, ironing, cooking and shopping, as well as accompanying him on visits to friends. During that time, I was awarded a certificate for moving and handling people with disabilities, and completed Access's full careworker training course.

## Hobbies and Interests

- Spray tanning
- Fashion styling
- Gym, swimming
- Singing, song-writing
- Acting, dancing
- Art, painting
- History, reading

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