

Curriculum Vitae

Male

D.O.B. 20 October 1977

Number of years working in industry: 24 years 7 months

Candidate ID Number: 11307

Nationality: British

Language Skills:

Fluent: English

Basic: French

Permitted to work in: UK - United Kingdom

Position Sought: Regional Senior Manager, Area Sales Representative

Personal Statement

With 10+ years of experience in business account management and customer focus skills I am keen to develop my knowledge further and use my passion for skincare and interest in the health and beauty industry.

As a trained and practising therapist I have both practical skills and commercial knowledge as a self employed business owner, so have the confidence and experience to advise and manage other salon accounts as required.

Seeking work near Lancashire, UK.

Employment History:

June 2010 - Present - Owner/Therapist at (most recent employer hidden for confidentiality) Burnley, UK - United Kingdom, (Skin Clinic)

Duties included:

Responsible for marketing and securing new clients from a zero start up business, performing treatments and selling retail. Ensuring that all new clients book for further treatments to become repeat purchase clients.

Products worked with:

Eve Taylor

Australian Bodycare

July 2001 - June 2010 - Area Sales Representative at Sage UK Limited, Field based covering the South, UK - United Kingdom, (5 Star Hotel Spa)

Duties included:

Holding monthly, quarterly and yearly target responsibility for my territory and ensuring targets were met.

Driving growth, revenue and customer loyalty through marketing campaigns, events, training sessions, demonstrations and business meetings.

Recruiting new partners onboard and getting them up to speed and knowledgeable.

Education and Qualifications:

2011 No Hands Massage

Certificate

No Hands Massage

2010 Vibe Beauty Training

Certificate

Beauty Therapy Level 2 & 3

1996 Clacton Country High

10 GCSE's (C and above)

4 A Levels

French, Business Studies, Media Studies, General Studies

CV created at www.spastaff.com

